

Tom Whitten

Associate

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Phoenix – 602.735.2719



Tom partners with real estate and finance clients to guide transactions from inception to closing.

Tom's real estate and capital markets practice focuses on representing institutional investors, public and private real estate companies, REITs and financial institutions on joint ventures, acquisitions, developments, financings, leasing and dispositions of multi-family, industrial, office, retail, land and hospitality properties. He also represents both financial institutions and borrowers in connection with construction, mezzanine, and general secured real estate financings.

Select Experience

Debt and Equity

- Represent Phoenix based developer in its joint venture negotiations with multi-billion-dollar investment fund.
- Represent Phoenix based investment firm in the negotiation of a joint venture agreement with an institutional capital partner for the \$20M+ development of a 100,000+ sq ft. infill industrial building in Phoenix, Arizona.
- Represent New York based hedge fund, as capital partner, in the diligence and negotiation of multiple joint ventures with real estate developers.
- Represent investment firm in syndicating equity and negotiating loan agreement for the acquisition of multiple assets.

Professional Affiliations

- Active Member, Executive Council 70
- Board of Trustees, Foundation for Blind Children
- Group Leader, Urban Land Institute - Partnership Forum
- Co-founder, Young Visionaries Board
- Committee Member, Arizona Cancer Foundation for Children

Education

- Southern Methodist University Dedman School of Law (J.D.)
– *cum Laude*
- Arizona State University W.P. Carey School of Business (B.S.)

Bar Admissions

- Arizona

Clerkships

- Arizona Court of Appeals, Judge Cynthia Bailey

Accolades

- *Best Lawyers® Ones to Watch in America*, Real Estate Law, 2025-2026
- *ConnectCRE*, "Next Generation in Real Estate," 2025

Select Presentations

- Real Estate Operating Agreements for Developers and Investors, Strafford CLE, September 2024