

Terrence R. Allen

Partner

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For more than 30 years, Terry has strategically represented private equity funds, public and private companies, and leading entrepreneurs in their most important and complex transactions.

Terry's experience extends to public and private mergers, asset acquisitions and dispositions (including "carve-out" transactions, joint ventures, and venture capital investments), leveraged recapitalizations, and corporate reorganizations. Terry has also represented entrepreneurs and executives in the negotiation and implementation of employment, retention, and incentive agreements. He also counsels clients on corporate governance and disclosure matters.

Terry has handled transactions in nearly all major industries, including cross-border acquisitions, dispositions and joint ventures, public company acquisitions and sale transactions, and the acquisition and sale of more than 100 privately held businesses, many of them family-owned companies with major regional and national operations.

Viewed as a thought leader in his field, Terry has conducted extensive market research relating to private merger and acquisition transactions, including conceiving and leading the development of one of the earliest and most comprehensive "deal points" studies to achieve circulation in the marketplace. More recently, Terry devised and spearheaded an exhaustive and ground-breaking study of indemnity claims in private M&A transactions. Drawing from this extensive research, he has lectured extensively on indemnification and related private M&A practice topics.

Select Experience

- Represented a family office investor in its acquisition of a distributor of licensed merchandise focused on the spectator sports industry. *
- Represented a major publicly held pharmaceutical company in multiple acquisitions, including its acquisition of a publicly held pharmaceutical company and a privately

Education

- University of Southern California, Gould School of Law (J.D., 1993)
- University of Southern California (B.S., Business Administration)
- University of Southern California (B.A., Journalism)

Bar Admissions

- California
- Not admitted in Arizona. Admitted in California.

held science-based skincare product manufacturer. *

- Represented a publicly held medical device maker in its acquisition by a health care affiliate of a Fortune-500 company. *
- Advised a privately held investment firm in its sale of a file share and synchronization service to a software solutions company. *

Accolades

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