

Ross C. D'Emanuele

Partner

d.emanuele.ross@dorsey.com

Minneapolis – 612.343.2161



Ross is committed to translating a complex healthcare regulatory environment into practical and concrete advice for his clients.

Ross works in the healthcare provider, payor, and drug and medical device segments of the healthcare industry. His areas of expertise include healthcare fraud and abuse, Stark and anti-kickback laws, pharmaceutical and medical device licensing, co-development, and supply arrangements, HIPAA and other privacy and security laws, reimbursement rules and appeals, clinical trial agreements and regulation, FDA regulation, open payments and state "Sunshine Act" laws, accountable care organizations, value-based reimbursement, and telemedicine.

Select Experience

- Drafted and negotiated pharmaceutical and medical device co-development, co-marketing, and supply arrangements in the U.S. and internationally.
- Successfully appealed various Medicare post-payment contractor (e.g., RAC, ZPIC) overpayment determinations.
- Created a corporate and contracting structure for ExceleraRx Corp., a national network of health system-based specialty pharmacies.
- Represented hospital system in defending Department of Justice allegations of billing fraud, resulting in no claims or action taken.

Court Admissions

- U.S. Supreme Court
- U.S. District Court for the District of Minnesota

Professional Affiliations

- Certified Information Privacy Professional (CIPP-US)
- Member, American Health Law Association (AHLA)

Education

- University of Virginia School of Law (J.D., 1996)
 - *Journal of Law and Politics*
- Syracuse University (B.A., Political Science, 1989)
 - *magna cum laude*; Phi Beta Kappa

Bar Admissions

- Minnesota

- Member, Board of Directors, Courage Kenny Foundation, 2015-2018

Accolades

- *Chambers USA*, Healthcare, Minnesota, 2025-2026
- *Best Lawyers in America*®, Health Care Law, 2017-2026
- *Best Lawyers*® *Lawyer of the Year*, Healthcare Law, 2020
- *Minnesota Super Lawyers*®, "Rising Star," 2002, 2004, 2006

Select Presentations

- Sweeping Changes to the Stark and Anti-Kickback Regulations: Final Rules for Hospitals, January 5, 2021

Dorsey Health Law

March 19, 2026

Discounting the Risk of Discounts?

June 25, 2025

Oregon Expands Prohibition on the Corporate Practice of Medicine, Severely Restricting Management Services Organizations

April 29, 2024

Significant New Healthcare Privacy and Cybersecurity Developments

October 27, 2023

Minnesota Supreme Court Holds That The Minnesota Health Records Act Allows Release of Health Records For Permitted Purposes Under HIPAA

May 24, 2023

Broad New Washington Privacy Law Requires Immediate Compliance Action

March 15, 2023

Tracking Online User Activity: HIPAA and Other Legal Risks

February 15, 2023

FTC Takes First Enforcement Action for Violation of the Health Breach Notification Rule – A Federal Health Privacy Rule Beyond HIPAA

October 19, 2022

Recent DOJ Settlements Involving DME Manufacturers Highlight Important Anti-Kickback Considerations

April 15, 2022

How EKRA and AKS Impact Laboratories and Commission-Based Compensation

August 2, 2021

HHS Gives Guidance to Providers on the No Surprises Act in Interim Final Rule

January 5, 2021

White Papers: Understanding the Final Rules to Revise the Stark Law, Anti-Kickback Statute and Beneficiary Inducement Civil Monetary Penalty Regulations

November 25, 2020

OIG Skeptical of Medical Device and Pharmaceutical Speaker Programs

September 11, 2020

CMS Issues Interim Final Rule to Enforce COVID-19 Reporting Requirements

May 7, 2020

False Claims Act Exposure for Beneficiaries of the Public Health and Social Services Emergency Relief Fund: Mitigating Risks of Ambiguous Terms & Conditions

May 5, 2020

CMS Expands Emergency Declaration Blanket Waivers for Health Care Providers

Insights

May 24, 2023

Broad New Washington Privacy Law Requires Immediate Compliance Action

February 16, 2023

FTC Takes First Enforcement Action for Violation of the Health Breach Notification Rule – A Federal Health Privacy Rule Beyond HIPAA

May 27, 2021

Meet our Board Co-Chair, Ross D'Emanuele!

January 5, 2021

White Paper: Understanding the Final Rules to Revise the Anti-Kickback Statute and Beneficiary Inducement Civil Monetary Penalty Regulations

January 5, 2021

White Paper: Understanding the Final Rules to Revise the Stark Law Regulations

January 5, 2021

White Papers: Understanding the Final Rules to Revise the Stark Law, Anti-

Kickback Statute and Beneficiary Inducement Civil Monetary Penalty Regulations

May 6, 2020

False Claims Act Exposure for Beneficiaries of the Public Health and Social Services Emergency Relief Fund: Mitigating Risks of Ambiguous Terms & Conditions

March 27, 2020

CARES Act Summary of Provisions that Support America's Health Care System

January 1, 2020

Dorsey Partner Ross D'Emanuele Discusses Healthcare Price Transparency

November 19, 2019

Sweeping Proposals Issued By CMS To Revise Stark Law Regulations

November 18, 2019

Dorsey Partner Ross D'Emanuele Discusses Healthcare Price Transparency Rules

November 1, 2019

Sweeping Proposals Issued By OIG To Make Changes To The Anti-Kickback Statute Safe Harbors And Add An Exception To The Civil Monetary Penalty Law Governing Beneficiary Inducements

July 21, 2017

Dorsey Partner Ross D'Emanuele Discusses Healthcare Cybersecurity