

Ray Liu Esq.

Partner

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Ray helps clients resolve international litigation and complex commercial disputes and achieve their strategic business goals through mergers and acquisitions, PE investments, foreign direct investments, intellectual property, and advice on corporate governance and regulatory issues.

Ray is a Global Partner and the Head of Dorsey's Beijing Office. He is qualified to practice in the State of New York, and has achieved the PRC's legal professional qualification and Securities Practitioner Qualification.

Ray concentrates on international and commercial litigations and arbitrations, primarily those involving cross-border and extraterritorial disputes. His practice areas also include cross-border M&A, PE investments, technology commerce, intellectual property rights, foreign direct investment, general corporate and employment matters, financial services, banking, and insurance laws as well as cybersecurity, data privacy, and regulatory compliance.

Before joining Dorsey, Ray worked for the Legal Department at the New York Branch of a major Chinese bank, focusing in the areas of financial projects, U.S. bank regulation, litigation management, legal processing, trademark, and fraud investigation.

Select Experience

Transactional

- Represented Fortune Global 500 companies in a wide range of corporate governance, commercial transactions, foreign direct investment, government investigation, and regulatory compliance matters.
- Represented CITIC Agri Fund Management Co., Ltd. and CIC Capital Corporation in their proposed acquisition of major global agribusiness assets.
- Represented U.S. subsidiaries of Xinjiang Guanghui Industry Investment (Group) Co.,

Education

- Vanderbilt University Law School (LL.M., 2011)
 - *Dean's List (all semesters), Law & Business Certificate*
- China University of Political Science and Law (LL.B., 2009)
 - *Outstanding Student Awards, Scholarship of Excellent Student*
- Oxford University, Oriel College (Summer Program in Common Law and European Law, 2007)
 - *Distinguished Award*

Bar Admissions

- New York
- China (currently inactive)

Ltd. in their investments and project developments in the U.S.

- Advised Minmetals Development Co., Ltd., China National Minerals Co., Ltd. and China National Metal Products Co., Ltd. on legal and regulatory issues relating to certain cross-border share purchasing and credit facility transactions.

Professional Affiliations

- Member, American Bar Association (ABA)
- Member, New York State Bar Association (NYSBA)
- Member, New York County Lawyers' Association (NYCLA)
- Director, International Law School Alumni Association of the China University of Political Science and Law
- China's Professional Qualification for Securities Business (PRC Securities Qualification)

Accolades

- *IFLR1000*, Leading Lawyer - Notable practitioner: M&A and Capital Markets: China, 2025
- *Legal 500 Asia Pacific* in China: Insurance: Foreign Firms, 2025-2026
- *Legal 500 Asia Pacific* in China: Regulatory/Compliance: Foreign Firms, 2024-2026
- *Legal 500 Asia Pacific* in China: Dispute Resolution: Litigation: Foreign Firms, 2022-2026
- *China Business Law Journal*, Growth Driver in the A-List, 2023-24, 2024-25, and 2025-26 Editions
- *China Business Law Journal*, China's Elite 100 Lawyers (Foreign Lawyers), 2019-2022
- ACE LEGALTECH Awards, Top 15 Data Privacy Lawyers of the Year, 2021

Languages

- Fluent in English and Mandarin Chinese

Select Presentations

- Keynote speaker: *Management of Law Firms in an International Perspective - Lawyer Training Session at Shaanxi Provincial Bar Association*, Xi'an China, October 2018
- One of the Only 10 Representative Speakers in the Country invited by PRC State Council: 2018 "State Council's Major Inspection" – *Public Hearing event with the management and representatives of "Three Major Telecom Operators in China" (i.e., China Mobile, China Telecom and China Unicom)*, live-streamed and broadcast by all major media in China, The General Office of PRC State Council, Beijing China, September 2018
- Keynote speaker: *Coping with the US-China Trade Uncertainties – Managing Compliance Risks in the Search for Tariff and Customs Solutions*, AmCham China, Beijing China, August 2018
- Keynote speaker: *Marching Ahead! - Management Mechanism and Business Development Initiatives for China Offices of International Law Firms* - The 4th National Conference and Forum for "Post-80" Managing Partners of Law Firms, Shenzhen China, August 2018
- Guest speaker: *The Theme of the New Era – Technology Development*,

Cybersecurity and Regulatory Environment in China, Computer and Technology Law Counsel, Minnesota State Bar Association, Minneapolis, MN USA, April 2018

- Keynote speaker: *Algorithms & Exploitative Abuse in Competition Law*, Peking University-University of Tokyo Law and AI Forum – Legal Regulation of Artificial Intelligence, Peking University Law School, Beijing China, March 2018
- Guest speaker: *Trends of Innovation in Foreign Law Firms in China*, China Law Firm Management Summit Forum, Beijing China, January 2018
- Keynote speaker: *China Outbound Investment into Europe Legal Professional Seminar Summit*, together with Prof. Zhou Hanmin, Vice Chairman of the CPPCC Shanghai and other nation-renowned experts, Shanghai China, March 2017
- New York CLE seminar guest speaker: *Company Computers Under Attack: Big Dollars and Private Data Are Being Stolen Every Day: What Are You Doing About it?*, Dorsey & Whitney LLP, New York City, NY USA, April 2016
- Keynote speaker: *Understanding Chinese Law in its Historical Context*, International Law Society, Vanderbilt University Law School, Nashville, TN USA, April 2011
- Keynote speaker: *Introduction to the Legal System of the PRC, American Inns of Court*, Nashville, TN USA, March 2011

Insights

March 4, 2025

HKIAC Reports Record Caseload in 2024: Key Trends for US and China Businesses

October 15, 2024

Ray Liu Quoted in China Business Law Journal

May 30, 2024

Partners Ray Liu, Janet Wong, and Lilian Shi Discuss Challenges of a Complex, Global IP Landscape

February 28, 2023

Dorsey Legal Arcade: Video Game Industry Legal Updates Volume 1, Issue 4

January 11, 2022

Ray Liu Discusses Cybersecurity Review Measures: CGTN Interview

January 10, 2022

The Legal Practice and Prospect to Enforce the Civil and Commercial Judgment Mutually Between Mainland China and HK

September 29, 2021

Dorsey Legal Arcade: Video Game Industry Legal Updates Volume 1, Issue 2

September 9, 2021

中国企业的国际仲裁（系列七）：谁来承担仲裁费用？

September 8, 2021

中国企业的国际仲裁（系列六）：第三方资助可行吗？

June 4, 2021

PRC Companies in International Arbitration: Is it costly to arbitrate in Hong Kong?

June 4, 2021

中国企业的国际仲裁（系列三）：在香港仲裁，费用真的很高吗？

June 3, 2021

**PRC Companies in International Arbitration: Interim Measures Arrangement
between Mainland and HKSAR and its Practical Notes**

June 3, 2021

中国企业的国际仲裁（系列二）：内地与香港相互协助仲裁的临时救济措施及实务分享

June 2, 2021

中国企业的国际仲裁（系列一）：基本背景介绍

June 2, 2021

PRC Companies in International Arbitration: Introduction and Background