

# James Lawrence

## Associate

[lawrence.james@dorsey.com](mailto:lawrence.james@dorsey.com)

Phoenix – 602.735.2654



James is a corporate and deal attorney with extensive experience structuring, negotiating, and finalizing private acquisitions and divestitures—particularly in the private equity space

He has guided transactions ranging from mid-market to larger-scale deals across a variety of industries, including manufacturing, technology (such as aerospace, software, and payment processing), healthcare, insurance, commercial real estate, mining, construction, and agribusiness. James also has experience managing cross-border deal teams on international transactions. Apart from his work as an M&A attorney, James works closely with clients on joint ventures, entity formation, financing (debt/equity), corporate restructuring, private securities offerings, and commercial contracts. James's focus on real-world solutions, combined with his down-to-earth approach to legal problems, ensures that every step of the representation is carefully tailored to each client's unique priorities and objectives.

## Select Experience

- Represented a California-based payment processing company in a \$1.2 billion cross-border acquisition. \*
- Represented an Arizona-based construction company in acquisitions totaling \$60 million. \*
- Represented the largest family-founded manufacturer, supplier, and marketer of antifreeze and functional fluids in the United States in its sale to a private equity buyer for \$100 million. \*
- Represented dozens of insurance brokerages in sales totaling an aggregate \$800 million. \*

## Accolades

- *Southwest Super Lawyers*®, "Rising Stars," 2025-2026

## Education

- Arizona State University - Sandra Day O'Connor College of Law (J.D., 2019)  
– *summa cum laude*
- University of Nevada, Reno (B.S., Economics, 2016)

## Bar Admissions

- Arizona

