

Carlos E. Méndez-Peñate

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CARLOS HELPS CLIENTS NAVIGATE SOME OF THE LARGEST AND MOST SOPHISTICATED TRANSACTIONS THROUGHOUT LATIN AMERICA AND THE CARIBBEAN.

Carlos is co-chair of the firm's Latin America and the Caribbean Practice Group. With 40 years of experience in the region, he provides clients with the sophisticated guidance needed to complete complex cross-border transactions.

Carlos focuses his practice on M&A, capital markets, syndicated and secured lending, project finance, debt restructuring, and real estate transactions. He regularly represents financial institutions and corporations based in Latin America and the Caribbean, steering them through transactions in the United States. Carlos' clients also include U.S. - and European-based multinational banks, private equity firms, insurance companies, and investment banks seeking opportunities in the region.

Born in Havana, Carlos uses his extensive in-country knowledge to help American companies open new markets in Cuba while complying with U.S. regulations. Carlos is frequently sought out by the media for his insights into the legal aspects of doing business in the region. He has appeared in interviews on Bloomberg TV and CNN and has been quoted in *The American Lawyer* and *Forbes*, among other publications. The *New York Law Journal* named him in its 2019 Distinguished Leaders listing, which highlights "lawyers who had great performances while demonstrating clear leadership skills leading to positive outcomes."

Select Experience

- **M&A:** Represented Sygnus Credit Investments, one of Jamaica's leading asset management and private equity firms, in the acquisition of Acrecent Capital Corp, a leading alternative lender and equipment finance company in Puerto Rico.
- **Real Estate:** Represented one of Mexico's leading real estate developers in the bankruptcy and reorganization of Casas Geo, Mexico's leading home developer.
- **Initial Public Offering:** Represented a Jamaican commercial bank, in the company's Initial Public Offering of registered American Depositary Receipts in the United States

Education

- Yale Law School (J.D., 1976)
 - Yale Law Journal, Editor
- Yale University (B.A., 1973)
 - *summa cum laude*, Phi Beta Kappa

Bar Admissions

- New York
- Connecticut
- Florida

for listing on the New York Stock Exchange.

- M&A: Represented Inversiones Productivas of Guatemala, Guatemala's leading Coca-Cola bottler for more than 60 years, in the sale of the company's bottling business to The Coca-Cola Company of Atlanta, Georgia.

Court Admissions

- U.S. Supreme Court
- U.S. Court of Appeals, Second Circuit
- U.S. District Court, Southern District of New York

Accolades

- *New York Metro Super Lawyers*®, 2006-2007, 2011-2026
- *Best Lawyers in America*®, Corporate Law, International Trade, and Finance Law, 2003-2017, 2019-2023
- *Lawdragon*, 500 Leading Lawyers in America, 2017-2018, 2021
- *New York Law Journal*, "Distinguished Leader," 2019
- *Chambers Global*, Corporate/M&A, 2014
- *Legal 500*, Mergers, 2011, 2014
- Acquisitions & Buyouts: M&A National Middle Market
- *New York Magazine*, "Best Lawyers in New York," 2005-2012

Languages

- French and Spanish