

C.W. Ross

Partner

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Phoenix – 602.735.2696



C.W. maintains a thriving M&A transaction and finance practice covering a broad set of clients and industries.

C.W. practices in the areas of mergers and acquisitions and corporate law. He has experience in mergers and acquisitions, representing both buyers and sellers in transactions. C.W. represents both mature and emerging companies in a variety of corporate matters, including formation and organization of entities, joint ventures, licensing, contract reviews, and contract negotiations. He also represents lending institutions and borrowers in connection with secured financing transactions.

C.W.'s experience extends across a wide range of industries, including technology, software, healthcare, cement, concrete and aggregates, mining and industrial services, manufacturing, automotive, and restaurants. He also represents governmental bodies and boards and provides advice and guidance on Arizona Open Meeting Law compliance and related matters.

Select Experience

- Represented HVAC, roofing and electrical contractors in sale transactions with enterprise values ranging between \$25 million and \$150 million.
- Represented family-owned or privately-held companies in sale of assets or stock in values ranging between \$10 million and \$350 million. Has negotiated transactions with both financial and strategic buyers, with features such as earn-outs, subordinated seller debt, and equity rollovers.
- Represented mining and natural resource companies in numerous acquisitions, financings and contract negotiations in values ranging between \$20 million and \$560 million.
- Represented private equity funds in various acquisitions and dispositions of portfolio companies in values ranging between \$50 million and \$600 million.

Education

- Harvard Law School (J.D., 2004)
 - *cum laude*
 - Assistant Articles Editor, Harvard Journal of Law and Public Policy, 2004
- Brigham Young University (B.A., Economics, 2001)
 - *cum laude*

Bar Admissions

- Arizona

Professional Affiliations

- Member, State Bar of Arizona
- Member, American Bar Association

Accolades

- *Best Lawyers in America*®, Mergers and Acquisitions Law, Corporate Law, 2013-2024, 2026

Languages

- Spanish

Additional Information

- Interview, "T-Mobile/Sprint Merger," KPHO, February 12, 2020
- Moderator, "Building and Sustaining Partnerships," Gridiron Capital Business Owner Forum, May 8, 2019