

Alexis Olsen

Of Counsel

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Phoenix – 602.837.3070



Alexis represents national clients in complex commercial real estate transactions, with a focus on large-scale residential, mixed-use, and multi-asset development projects.

Alexis represents clients in acquisitions and dispositions, leasing, contract drafting and negotiation, entity structuring, title and due diligence review, and real estate investment transactions. She brings a meticulous approach to every matter while remaining focused on efficiency, risk management, and practical business outcomes.

She has structured co-investment arrangements that drive capital deployment into housing subdivisions nationwide and has represented both landlords and tenants in multi-state commercial leasing transactions involving office, retail, industrial, and specialty-use properties, including cannabis dispensaries.

Her practice is centered on delivering strategic, business-minded legal counsel to investors, developers, land bankers, corporations, and individuals navigating complex real estate matters.

Known for her responsiveness and detail-oriented counsel, Alexis works closely with clients to structure transactions that align with both immediate objectives and long-term investment strategies. Her experience spans a variety of asset classes and ownership structures, allowing her to provide tailored legal guidance in fast-moving and high-value transactions.

Clients value Alexis for her professionalism, strategic insight, and ability to simplify complex legal issues while protecting their interests at every stage of a transaction.

Select Experience

- Represented a large national retailer in the acquisition of a 1.2 million square foot warehouse for \$140+ million in Arizona. Lead negotiation on purchase agreement and

Education

- Sandra Day O'Connor College of Law, Arizona State University (J.D., 2018)
 - *cum laude*
- University of Arizona (B.A., 2015)
 - *magna cum laude*

Bar Admissions

- Arizona

all ancillary documents including CC&R's and billboard leases. Reviewed and presented title and other due diligence concerns to client. *

- Advised a real estate investment company in the formation of a partnership with a credit-focused asset manager for an \$800+ million credit facility to invest in new housing developments across growing markets.*
- Represented life insurance company lender in negotiating and closing commercial real estate and multi-family backed loans of all sizes.*
- Drafted and negotiated dispensary leases on behalf of a government entity in New York and subsequently assigning such leases to the recipients of the Conditional Adult-Use Retail Dispensary (CAURD) license from the State Office of Cannabis Management.*

Professional Affiliations

- Alumni, Beta Delta Chapter of Kappa Alpha Theta
- Valley Partnership Advocates Program, 2019-2020

Charitable & Civic Involvement

- Founding Member Alumni, Young Professionals Board for Treasure House
- Pro Bono Volunteer, Homeless Legal Assistance Project
- Human Rights Volunteer, Global Brigades, Inc.

Languages

- Spanish

Additional Information

- Author, "Real Estate Law May Soon Play A Role In The Metaverse." Law360, February 15, 2022
- Panelist, "Employment Law and the Metaverse: What Attorneys Need to Know." myLawCLE, November 4, 2022.
- Author, "Will Commercial Real Estate be Infected by Coronavirus?" AFIRE, March 9, 2020